

ORDER



Orders
Order / Rev: 165315
Alt Order #:
Product Desc: Martin Heinrich 8/28-9/02 order
Estimate: 11714
Flight Dates: 08/28/12 - 09/02/12
Original Date / Rev: 08/24/12 / 08/24/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/02/12	31	\$9,190.00	\$7,811.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	31	\$9,190.00	\$7,811.50	0.00
Totals	31	\$9,190.00	\$7,811.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KOB	26%	\$9,190.00
Market	100%	\$35,346.15

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$3,181.15
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$10,250.38
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$12,724.62
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	08/28/12	09/02/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a -TWTF--	:30	4	\$125.004		0.00	NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	-TWTF--		4		\$125.00			0.00			
N 2	All	08/28/12	09/02/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a --W-F--	:30	2	\$225.004		0.00	NM	2	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	--W-F--		2		\$225.00			0.00			
N 3	All	08/28/12	09/02/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a -T-T---	:30	2	\$350.004		0.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	-T-T---		2		\$350.00			0.00			
N 4	All	08/28/12	09/02/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a --W-F--	:30	2	\$350.004		0.00	NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	--W-F--		2		\$350.00			0.00			
N 5	All	08/28/12	09/02/12	Sunday Today Sunday Today	CM	Su 7a-8a -----S	:30	1	\$100.006		0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	-----S		1		\$100.00			0.00			
N 6	All	08/28/12	09/02/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a -T-----	:30	1	\$200.003		0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	-T-----		1		\$200.00			0.00			
N 7	All	08/28/12	09/02/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a ---T---	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	---T---		1		\$75.00			0.00			
N 8	All	08/28/12	09/02/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p ---T---	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	---T---		1		\$125.00			0.00			
N 9	All	08/28/12	09/02/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p --W----	:30	1	\$200.004		0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	--W----		1		\$200.00			0.00			
N 10	All	08/28/12	09/02/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p ----F--	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	----F--		1		\$125.00			0.00			
N 11	All	08/28/12	09/02/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p --W----	:30	1	\$125.004		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	--W----		1		\$125.00			0.00			
N 12	All	08/28/12	09/02/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p -TWT---	:30	3	\$200.003		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	-TWT---		3		\$200.00			0.00			
N 13	All	08/28/12	09/02/12	Judge Judy-P/ DR 4p/ 430p Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p ----F--	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		08/27/12	09/02/12	----F--		1		\$75.00			0.00			

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
N 14	All	08/28/12	09/02/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p ---T---	:30	1	\$325.004		0.00 NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	---T---		1		\$325.00	0.00				
N 15	All	08/28/12	09/02/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p -T--F--	:30	2	\$500.003		0.00 NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	-T--F--		2		\$500.00	0.00				
N 16	All	08/28/12	09/02/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p --W----	:30	1	\$400.004		0.00 NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	--W----		1		\$400.00	0.00				
N 17	All	08/28/12	09/02/12	Wednesday Prime C Wednesday Prime C	CM	W 9p-10p --W----	:30	1	\$1,200.002		0.00 NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	--W----		1		\$1,200.00	0.00				
N 18	All	08/28/12	09/02/12	Friday Prime A Friday Prime A	CM	F 7p-8p ----F--	:30	1	\$600.004		0.00 NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	----F--		1		\$600.00	0.00				
N 19	All	08/28/12	09/02/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p -T--F--	:30	2	\$600.004		0.00 NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	-T--F--		2		\$600.00	0.00				
N 20	All	08/28/12	09/02/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135p-T-T---	:30	2	\$245.003		0.00 NM	2	\$490.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>	<u>Rating</u>				
Week: 08/27/12		08/27/12	09/02/12	-T-T---		2		\$245.00	0.00				

*Tax 1 Note: ABQ 7%.

Totals 31 \$9,190.00